

FREDERIK DELANGHE

HONEYWELL





DTplan Demodagen 2024

partnership with Honeywell NV

(Frederik Delanghe – Sr Account Manager Benelux)

HONEYWELL partnership

Honeywell Building Technologies (HBT)

Honeywell



- Building Automation (BA)
 - Open Source Programming
 - Niagara (Framework) – ARENA NX (Supervisor)
 - State of the art products & solutions (HVAC, E & CO², EV / Smart Grid, Occupancy, Fire & security data monitoring)
 - RBM-CEM (Remote Building Manager – Carbon Energy Manager)
 - Honeywell Forge (Cloud data monitoring Global – highly cybersecured by Honeywell)
 - Cybersecurity (!)
 - Sustainability (!)
 - AI (controllers 'AI-ready')
- = **partner channel** (Benelux, EU, Global)
 - System Integrator
 - OEM
 - Trade



- **Honeywell** merken:

DTplan partnership met Honeywell sinds 2018 !!!

Honeywell partnership

Honeywell



- Honeywell New products releases: (!)

> Honeywell OPTIMIZER Advanced controller / Unitary Controller

THE SOLUTION | HONEYWELL OPTIMIZER SUITE



Provinciaal Hof Brugge > Honeywell HAWK controller > Optimizer Suite (new !)

Honeywell partnership

> Honeywell OPTIMIZER IO Modules

Honeywell



IO MODULES



16DI

I/O modules launched

105mm
16UIO with & without HOA
16UI
8DO with & without HOA (C/O Relays)
16DI



8UIO

New I/O modules

70mm
8UIO with & without HOA
4UIO with & without HOA
8AO with & without HOA
4DO with & without HOA (C/O Relays)
8DI

Provinciaal Hof Brugge > Honeywell HAWK controller > Optimizer Suite (new !)

Honeywell partnership

Honeywell Building Technologies

Honeywell



VOORDELEN:

- Flexibiliteit

- Samenwerking met verschillende BMS partners Benelux
- Honeywell Partner is niet gebonden aan merken.

- Ondersteuning & expertise:

- Commercieel
- Trainingen engineers (onsite & online – alle merken hard- en software!)
- Technische support (24/7)
- GES (Global Engineering Services)
- Marketing support
- Partner Advisory Board member (Platinum partner only – DTplan !)
- High expertise uitwisseling tussen DTplan én Honeywell = STERKTE !

THANK YOU

Honeywell



Honeywell